GORDON STEPHENSON STUDY TOUR REPORT FLEMINGTON FARM – JOCELYN AND PHILLIP EVEREST JULY-AUGUST 2024

Acknowledgement

Thank you to our sponsors, the Ministry of Primary Industries and NZ Farm Environment Trust for providing such an opportunity. We would also wish to thank our hosts in the various countries who were so willing to share their experiences and knowledge.

Study Tour Visited

Our whistle stop tour took us to farms, universities, research institutions, processors and policy makers through the United States of America, Ireland, Netherlands, Germany and Denmark, with a focus on nitrate loss reduction and greenhouse gas mitigations and management.





Key Findings

- 1. Celebrate what we are good at and reduce the negative comments between ourselves, which is immediately seen by customers worldwide (social media moves fast).
- 2. The world that we saw, are facing similar challenges in the environmental space (nitrate and greenhouse gasses) as we are, and often with similar tools/solutions.
- 3. Key words overseas are Sustainability and Biodiversity, which includes Regenerative production systems.
- 4. New Zealand agriculture needs to adopt a Regenerative definition that is specific to our conditions and be able to be audited. We need to be able to stand up and celebrate that

many farms in New Zealand already meet the Regenerative Agriculture principles in many other countries. We are missing an opportunity.

5. Greenhouse gas targets and calculations, as provided by the IPCC, with the best of intentions, have been challenged by other countries and overturned for their specific situations.

What did we Learn?

- 1. Celebrate what we are good at and reduce negative interaction.
- 1.1 We were overseas when the very public debate between Eady et al. and the Plantain Potency and Practice Program broke.

Researchers we were with at the time of the news breaking asking "what is your team in NZ up to?"

This very public debate does little to instill confidence in the industry (or the world) in relation to mitigation options for nitrate and greenhouse gases.

Whilst both sides of this story may be right (Plantain does reduce nitrate and maybe Greenhouse gas loss – BUT there may be other species that could achieve similar outcomes), this 'spat' does little to improve confidence to all who could use these potential mitigations.

Not only does it undermine confidence of New Zealand farmers to implement mitigation tools, but it also places doubt on our research by other researchers worldwide.

1.2 Perception in the media is critical. The Plantain challenge in NZ wasn't the only thing that we were asked about.

Other matters like 'NZ Agriculture has pulled out of GHG reduction limits', 'Denmark is taxing their farmers for GHG', reduction in Agricultural GHG in Ireland was headline news.

While all of these matters seem small, let's explore what really happened from our perspective.

- Plantain a public debate was hardly necessary when many of the issues could have been sorted by the parties communicating with each other to understand the difference.
- NZ Agriculture has pulled out of GHG reduction limits well no, there is a pause but that it not how overseas media picked it up.
- Denmark's farmers are being taxed on GHG well yes, but provided they utilize the
 mitigations <u>currently</u> available <u>and</u> with the 60% discount on liability, the net cost
 to the farmers is <u>nil</u>!
- Irelands Agriculture GHG output dropped by 4.6% from the previous 12 months this was headline TV and written media news.

2.0 Challenges in agriculture are similar the world over.

2.1 There is a strong push on improving water quality, reducing GHG, enhancing biodiversity, considering soil carbon as a sink, sustainable farms systems and practices.

The world has similar Environmental Challenges.

- USA they were grappling with nitrate losses to water ways and irrigation security
- Ireland was about reducing nitrate loss and GHG reductions
- Netherlands previously large focus on nitrate reduction and currently extreme pressure on Greenhouse gasses.
- Germany farmers and dairy companies are trying to stay ahead of the regulations both in N reduction and GHG.
- Denmark has negotiated an incentive scheme to encourage farmers to take up mitigations and in so doing may not have a taxation liability on GHG.
- 2.2 'Better Farm for Water 8 Actions for Change' is an Irish program but could easily have been a New Zealand program when you consider action areas being
 - 1. Reduce purchased nitrogen and phosphorus surplus/ha.
 - 2. Ensure soil fertility is optimal.
 - 3. Ensure application of fertilizer and organic manure at appropriate times and conditions
 - 4. Have sufficient slurry and effluent storage.
 - 5. Manage and minimize nutrient loss from farmyards and roadways.
 - 6. Fence off watercourse.
 - 7. Promote targeted use of mitigation actions such as riparian margins, buffer strips and sediment traps to mitigate nutrient and sediment loss to water.
 - 8. Maintain our winter green cover to reduce leaching rom tillage soils.



2.3 Driving for economic greenhouse gas reductions is frantic through feed additives, gut biome changes, breeding and bolus treatments.

The research at Davis UC (just out of San Francisco) into GHG reductions was wide ranging, from changing the gut flora from birth, looking into genetic variation, feed additives (3NOP and Asparagopsis amongst others) to reduce GHG output/unit of production. Much of the work was completed in fully self-contained "tunnel houses" where groups of animals could be fully housed and measurements recorded of feed ingested, water consumed, animal performance and gas production.



Eight controlled air feed chambers for evaluation of up to 40 animals per chamber at Davis UC

2.4 Growing the consumer awareness and confidence of farmers environmental stewardship and reduction of footprint was clearly demonstrated at Tillamook Dairy Factory. Tillamook is the second largest tourist attraction in the state with free entry but large merchandise and product sales to offset the cost.

Displays demonstrated feed sources on farm, feeding a fiberglass calf, putting cups on a model milking cow, watching the cheese making and packaging. Much has been done by the Co-op to grow the understanding of where the milk comes from and the commitment of the farmers to producing a sustainable quality product.





Tillamook Factory and Tourist Attraction with life sized cow for visitors to attach milking cups.

2.5 The Evers family in Warenholz, Germany, an 18th generation family farming on the property, showed commitment to "dairying ahead of regulation". In the current focus of GHG and farmer sustainability, this family shows how they have adapted over centuries with the adoption of new technologies both on farm and off farm.

They are the first to erect a wind turbine to provide electricity for the local settlement, installing a 50Kw and 80Kw waste wood burner on farm to provide hot water and heating to over 300 houses in the settlement, supplying milk and cream to the local bakery and ice cream manufacturer, supporting the local vending machine with milk, yoghurt, cheese, ice cream, eggs and meat from their property. They continue to work with the local university to monitor and enhance the environment in the local streams.

Their approach of being ahead of regulation and using "farmers markets" to actively tell the sustainability story of milk production to the wider community has grown consumer confidence.

The use of virtual 3D movie goggles was a 'game changer' in taking urban folk "to the farm" without having to be in the dairy shed.

Starting at a young age, the local kindergarten walks through the dairy barn, watches the feed wagon being loaded, and looks at newly calved cows.

The proximity of the dairy to town allowed the children and teachers to walk to the farm on a number of occasions during the year – growing the children's understanding of agriculture.



Helmut Evers very proudly milking his 60 cows with his wife every day.

2.6 The Danish Agriculture and Frood Council have developed "overcoming the challenge of feeding the world sustainably – climate plan towards 2030".

How the Danish intend to "produce more climate – efficiently without limiting production" is well detailed.

Actions include withdrawing lowland peat soils from production (42% of expected reduction). Pyrolysis (biochar of waste and residue products) 21% reduction but is dependent on the development of new technology, moving to grass production for part of the protein supply 1.7% reduction, animal breeding advances 0.08% reduction, feed additives (such as Bovear) 13% reduction.

The most significant gain in reducing GHG output/unit of production for the Danish is proposed to be the retirement/reflooding of peat soils.

2.7 Soil carbon accumulation and measurement in Ireland with solar flux meters.

For 20 years the Irish have had a solar flux meter in operation measuring solar radiation in and reflected out, plant growth, animal consumption of plant material and GHG product from the cow and pasture.

Over 20 years, the average accumulation of carbon into soils has bene 1.2t Carbon/ha/yr. The research showed a variation between years with some showing a decrease in carbon and others showing an accumulation. But over 20 years there was a net gain.

To raise the confidence of the science the Irish have now installed the solar flux meters in 28 different sites throughout the country to check for variability.



James explaining the functioning and outputs of the solar flux meter to measure soil carbon sequestration

3. Sustainability and Biodiversity includes regenerative farming.

3.1 Often the words sustainable, biodiversity and regenerative agriculture are intertwined. Countries seemed to have developed their own strategies and definitions.

As a general comment New Zealand agriculture already meets or exceeds many of the definitions for regenerative agriculture used overseas. Diverse pastures outdoor, grazing systems, carbon accumulation and auditable farm plans.



Some of the range of products produced from Alexandre Family Farms

Alexandre Farms, Farming at Crescent City, California. Produce A2, Organic and Regenerative milk from their 7500 cows. The market premium for their regenerative milk is 32-40% above their organic milk.

Their market research into why people purchase their product rated taste (fat content) 1st, health attributes 2nd, quality attributes 3rd and nutrition attributes 4th. Price didn't even hit the top four!

3.2 In Ireland all trees are accounted for in greenhouse gas monitoring via satellite photos. This includes scattered trees in rock fence lines which are also adding to their biodiversity.

Nitrogen loss which is directly monitored in streams and from nitrogen surplus calculations, is a strong driver for sustainability. Catch crops between arable crops is given considerable encouragement through their sustainability farm programmes.



Real time water sensing, including nitrate and phosphate, on streams in Ireland

3.3 In Germany catch crops following crops to reduce winter losses was widespread.

"Renaturation" alongside rivers and streams where long-term pastures of mixed species swards are encouraged to reduce surface runoff and leachate. Much of this 'nature reserve land' is used for cut and carry.

The Evers family had a quote 'we are a museum and a zoo' for the local community to clearly demonstrate sustainable biodiversity.



Catch crop paddock direct drilled after cereals in Germany

3.4 The minimum requirement for organic milk production in the USA is a pasture fed diet of 30% for 120 days of lactation.

100% grass fed production is 60% pasture diet for 150 days of lactation.

Clearly these are different to the standards which we and others, hold us to in NZ.

4.0 The IPCC calculations and targets are often challenged through science from other countries.

- 4.1 The Irish recalculated their greenhouse gas loss from natural wetlands which resulted in a 6MT CO2 eq reduction (drop from 9.5MT to 3.5MT) as their scientists recalculated their areas and the actual carbon losses from those wetlands
- 4.2 USA was challenging the method of calculation for the GHG warming effect from methane.

As they see it: "Our cows are part of the solution rather than the problem with their carbon cycling".

4.3 In New Zealand I feel at times when international scientists and regulators provide information, we tend to adopt it without question (e.g. GHG target calculations) but there are other times when we want to reinvent the science ourselves (agricultural chemical registration, human health drugs)

There are times when we need to check, challenge and update as new science is provided to us.

5.0 The other issues that we noted were:

- i) Our regulatory processes in NZ often slowing or stopping 'good stuff' being developed and enabled.
- ii) We need to bring young minds into research to bring fresh ideas, enthusiasm and provide succession.
- iii) New Zealand's silo approach to 'our own industry' or 'our company' needs to change.

Agriculture is so important to NZ for our foreign exchange that we cannot afford to waste energy, with limited personnel infighting between sectors, and even between companies, (noted competitive advantage issues still apply).

Attachments:
Ashburton Guardian Live Feed
Rural Life
Ashburton Courier
A full travel log is available on request

Canterbury WEDNESDAY, DECEMBER 11, 2024



Crop manager wears many hats

PAGES 8-11

Arable growth strategy launched

· PAGE 18

www.odr.co.nz/rural-life





The Ashburton family of Phillip and Jocelyn Everest, right, with son Paul Everest and partner Sarah Hayman won the Ballance Farm Environment Awards in 2022. Two of the nation's top environmental farmers. Phillip and Jocelyn know there's more work to do after an overseas study tour, writes Tim Cronshaw. Pages 2-6.

Mid Canterbury farmers back



e-opener ... On their overseas starts than Mile Cannerbury farmers. Phill and Jocelyn Everest visited the imour family who supply milk to the Talamook Greamery nor by an Gregori farmer co-op. Home courses

 A small herd on the madaide seen by Mid bury fartners Phill and Josethn Everest during aveils on a study hour.



Value adding . . This dairy range was among organic and regenerative products gold by the Asix andre Family Farm near Crescent City in northern California which Mid Carrierbury farmers Phill and Josefyn Everest violed.

TIM CRONSHAW

alluctivess intera

Ashberton dairy farmers Phill and Jocelyn Everest have come back from an overgeast frip brimming with innovative and environmental ideas for New Zealand farmers

A chrese factory swored by farmers which has become an Oregon fourteen hot spot, an 18th generation small dusy farm in Germany and as incontrised greenhouse gas tax in Denmark were among eye-opening insights to impress them.

The couple won the Gardon Stephenson Truphy with their som and daughter-in-law, Paul and Sarah, after finishing lop nationally in the Ballance Farm Environment Awards in 2022.

With a lot on their plate, it wisn't until June the couple could travel to the United States and then Europe, returning last September.

In Oregon they visited Rob and Amy Seymour, with the inter attending Lincoln University with the couple before settling in the United

At their dairy company they learned it took them four hours to milk 240 cows and do this twice daily.

The Seymours supply milk to the Tillamook Creamery run by

a furmer co-up.

Mr Everest said the dairy sutlet had become the second-largest tourist attraction in the state and showed the potential for farmers to add value in New Zealand.

"We arrived there 10 minutes before opening and there would have been 50 people standing outside waiting to go in It's a walk-through cheese factory with a merzanine floor so you can see the cheese being made on one sade and being

packaged on the other.

The bit they had done very well was that they actually talk about the production of the milk to start with. Then there is a fibroglass call the kids can freed and a true scale cow with cups to put on so it was a great presention of darrying showing the whole process. So there's no entrance fee, but they sell morehandlise and ice cream and cheese. For the year before they reckon every man, woman

I feel like we still look down on darying for the environment and it was just such a cool story for people to see where their food comes from it was more about the life cycle of the animal and where it lives and what it eats and how they get the

and child that walked in speak

milk out

In the front is an ice cream shop and on the other side integers made from local beed are available with wedges of Tillament shows a selling for BUS20-Si0 among a wine selection and Tillament branched cups. I show and other merchandise. It shows a smooth the selection of the se

It shows opportunity we can do in New Zealand that we

don't do very well.

Mrs Everest said it was good to see dairying being seen to such a positive light.

"I feel like we still look down on dairying for the environment and it was past such a cool story for people to see where their food comes from it was more about the life cycle of the animal and where it lives and what it eats and how they get the milk out."

She said the marketing was on another level, with a bright orange Koubb can in Tiliamook branding cair him the egus of visitors at the inam airport.

Mr Everell said New Zealand

Mr Evrees and New Zealand may not have the population arthe scale of the US, but had many marrists and it would be good to see dairy attractions opening up to them.

Their next stop for three days near Croscent City in eacthern California was the Alexandre Family Farm, with two sixters, former exchange university indents who had worked at the Evenest farm.

Rural Life

nd Press publication delivered fortnightly to every rural nullbox from North Otago to the Walmakartri River

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from study trip full of ideas

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The couple moded, will said
criticism, that 1.55 for very could
need the defination of producing
100% grass fed wills if \$00% of reletarting it and taking that market advantage. The Alexandre family have just shown what can be done on a small scale, but that's quite a large scale when you are selling.

Continues Page 4

Mid Canterbury farmers bring

Provi Page II.

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Casting impression ... The Every family milk 60 cover on the shortytep of Germany's Wetworkeld. The 18th generation planty family family 1490.

The triab had a major soil

meters measuring solar radiation into the ground, reflected off the ground, patture growth as well as gas from 200 motres away and the stimus; output, Over 20 years they had found their noils were accumulating as average of 3.3 timus of carbon per hexture per year.

timines of carbon per hectary
per year.

"If you book at it in terms of
New Zealand, then that's a bage
assessed of carbon we could be
requestering and in the past
we've just asked it's very heart to
measure. Mr Boyrend said.

"But the Irish have gone
about and and we will measure

that have they have put 28 of those meters at \$600,000 loads throughout the country is sy and look at different farmoing systems and various locations to see if there's any difference. Since their they have bearined several meters are in New Zewland.

My Everent said the trish had challenged climate change rules including calculations their well-and former were the experienced of since million to come of carbon disapped. After going over the mindees they have the way reduced to three million harms which was Tay.

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SOUTH ISLAND FIELD DAYS

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farmers, but was becoming more common.

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introgen use by reducing site open fertiliser from Dallag a sectore to 190kg a year before

nitrate losses and is topped up-every year to pastures. Protein content in their autumn feed has been reduced to using fodder feet and this results in less ashumi intropes rearbing the ground via urine when

leaching is at risk.
Ration-based hybrid ryegrams
in their pasture nex remains



Canterbary fermer Phill Evenus and his family have made a range of on-farm changes to

errie in cooler months and helps to seak up nitrogen in lower soil temperatures and hold soil nitrates. Only 70% to 80% of their soils.

capacity is topped up with irrigation so there is still room for rain water, and stored effluent irrigated on to paddocks via the pivots is treated as a fertiliser. This is transverse with one millimeter of effluent equal to five allograms of nitrogen and because it runs through a weeping wall the concentration is doubled.

A high-sugar grass being descripped by researchers, a coming extribution inhibitor and a breeding programme to try to get low-methane animals is at their nights to make

further cuts to aitrogen losses. Mr Everest and they had met. international representative targets with at least five species in their pasture mis including plantam, clover chiesery, Ballac cycgram, hybrid

They get a premium from Syniat for a2 milk and meeting its quality assurance

An unintended bonus of potting solar panels on the dairy shed roof is that at has become rooter for the coves and workers. Surplus energy goes to ice production with a small amount going into the main grid.

They are continuing to do their homesone, or the continuing to do.

They are continuing to do
their homework on covering the
effluent solids or greenwaste
punds to capture methans or
treat it with polyferric sulphate.
Their hope is to put the
methane through a generator
for powering irrigators and they
are also looking at putting in a
solar bank along a fenceline to
carry this out. carry this out.

The couple planted out a 90m trial area in cares which shades stream water, stiffes weeds and reduces nifrates between 2% to

Impressed by the results, they applied for consent to plant another 650m stretch for a 24% ametaer resons stretch for a NY: reduction and have plans to extend this further. Nitrate levels will routine to be measured at the top and bottom of the creek.

So if we rise reduce the sitrates by 24°s in the water over 650m with another 900m to go then we are cleaning our water

as it goes through our drane for the cost of our time planting and a bit of weed control," Mrs Everest said.

They are three years old new
and just doing what they do.
They would recommend the
low-cost nitrate mitigation to
any farmer with drains running
through their properties.
All up, they have planted
24km of shelter plantings on the
farm.

A frustration is the paperwork environmental work

The couple has been involved with the local catchment group to determine the effectiveness of wetlands in reducing sitrate to whamis in receiving an account feether in drains. A small area of 0.064ha has been developed that needs ECan's requirements in shape it issle a type of welland with restrictions on the amount of the control of the of soil shifted and a non-consumptive take of 1.3 litros a second from a stream to feed this into the area and back into

We are 12 months on and it's working really well with recent results now running at a 20%. started there," Mr Everest said.

"Currently, it's running at about 50% so the plants are really starting to grow. The point we want to make is they a real economic miligation that is not enabled under EC an rule. It cost us \$21,000 to build it and do everything which is less than the conomic way going would be to build it.

Mrs Everest said there needed to be a closer connection between regulators and farming the emironmental

When Phill and I talk sustainably we are talking fourth generation and the children of our children's chaldren. When the regional councils talk sustainable they talk three years and that a way they have for a licence to

operate
That was frustration or a farmer and I'm an eighth generation farmer in no family since they came to the boat in Anckland and went farming That's our idea of sustainability I know you have to be sustainable and mindful of farming and we are became or wast our great-grande hidres. be farming and supplying first



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No slowing down for award winners

TIM.CRONSHAW

There has been no slowing down since the Everest family won the nation's top silverware for the Ballance Farm Environment Awards in 2022

Mid Canterbury's Phill and Jocelyn Everest, with their son Paul and daughter-in-law Sarah, have been hard at work continuing to making environmental improvements at Flemington Farm.

The family farm of 270ha. including 256ha of effective dairying land, just south of Lake Hood, is the base for a herd of 730 to 750 cows supplying a2 milk to Synlait.

The next generation run the farm, while Phill and Jocelyn live nearby.

A Carew support block is run in partnership with four other properties for winter grazing and raising heifers.

They breed all their replacements in a closed herd with pastures irrigated by three centre pivots on the fully

irrigated property.

Total milk production is 360,000kg of milk solids at about 500kg a cow and 1450kg-1500kg a hectare.

The cows are milked twice daily in a 54-bale rotary shed with 42kW of solar panels on the roof providing its energy and an ice bank to chill milk.

Phill Everest said the ice bank was uncommon among dairy farmers, but was becoming more common.

"I think Paul said our power bill for the shed last month was just over \$200. One of the guys he was talking with had just spent \$2300 for the month."

The pasture mix has 15 per cent plantain and they have already met their 36 per cent reduction in nitrogen losses for the catchment due in 2035.

Initially, they cut their nitrogen use by reducing nitrogen fertiliser from 240kg a hectare to 190kg a year before they had to.

A 15 per cent plantain content gives close to a 15 per cent reduction in nitrate losses and



Phill Everest

was topped up every year in pastures.

Protein content in their autumn feed has been reduced by using fodder beet and this results in less autumn nitrogen reaching the ground via urine when leaching is at risk.

Italian-based hybrid ryegrass in their pasture mix remains active in cooler months and helped soak up nitrogen in

lower soil temperatures and hold soil nitrates.

Only 70 per cent to 80 per cent of their soils' capacity was topped up with irrigation so there is still room for rain water. and stored effluent irrigated on to paddocks via the pivots is treated as a fertiliser

This is measured with one millimetre of effluent equal to five kilograms of nitrogen and because it runs through a weeping wall the concentration is doubled.

A high-sugar grass being developed by researchers, a coming nitrification inhibitor and a breeding programme to try to get low-methane animals is in their sights to make further cuts to nitrogen losses.

Everest said they had met international regenerative targets with at least five species in their pasture mix including plantain, clover, chicory, Italian ryegrass, hybrid ryegrass.

They get a premium from Synlait for a2 milk and meeting its quality assurance programme.

An unintended bonus of putting solar panels on the dairy shed roof is that it has become cooler for the cows and workers. Surplus energy goes to ice production with a small amount going into the main grid.

They are continuing to do their homework on covering the effluent solids or greenwaste ponds to capture methane or treat it with polyferric sulphate.

Their hope is to put the methane through a generator for powering irrigators and they are also looking at putting in a solar bank along a fenceline to carry this out.

The couple planted out a 90m trial area in carex which shades stream water, stifles weeds and reduces nitrates between two per cent to three per cent.

Impressed by the results, they applied for consent to plant another 650m stretch for a 24 per cent reduction and planned to extend this further.

Nitrate levels will continue to be measured at the top and bottom of the creek.

- CRL

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